



# Tuck Executive Education at Dartmouth

For questions regarding this application, please contact Tuck Executive Education staff at:  
+ 1-603-646-2839 or [tuck.exec.ed@dartmouth.edu](mailto:tuck.exec.ed@dartmouth.edu).

Please send completed form to:

Tuck Executive Education at Dartmouth  
100 Tuck Hall  
Hanover, New Hampshire 03755-9050  
or fax to: + 1-603-646-1773

---

## Strategic Financial Leadership Program

Program Dates: \_\_\_\_\_

### PARTICIPANT INFORMATION (Items marked with \* are required.)

Salutation:  Mr.  Mrs.  Ms.  Dr.  Prof.  Miss

\*First Name \_\_\_\_\_ Middle Name \_\_\_\_\_

\*Last Name \_\_\_\_\_ Suffix \_\_\_\_\_

Preferred Nickname \_\_\_\_\_  
(for Tuck nametag)

Date of Birth \_\_\_\_\_ Gender:  Male  Female

Citizenship \_\_\_\_\_

\*Email \_\_\_\_\_

\*Business Phone \_\_\_\_\_ Business Fax \_\_\_\_\_

Mobile Phone \_\_\_\_\_

---

### COMPANY INFORMATION & PROFESSIONAL EXPERIENCE

\*Company Name \_\_\_\_\_

\*Title \_\_\_\_\_

Company specialization:  Distribution  Manufacturing  Service  Other

If Other, please specify \_\_\_\_\_

\*Industry 1 \_\_\_\_\_ Industry 2 \_\_\_\_\_  
(see page 3 for a list of industries)

Annual Sales (U.S. dollars) \_\_\_\_\_

Number of Employees at Parent Company \_\_\_\_\_ Number of Employees Supervised \_\_\_\_\_

Name of Parent Company (if applicable) \_\_\_\_\_

\*Job Position \_\_\_\_\_  
(see page 4 for a list of job positions)

\*Job Function 1 \_\_\_\_\_ Job Function 2 \_\_\_\_\_

(see page 4 for a list of job functions)

Length of time in your current position \_\_\_\_\_

Total years of management experience \_\_\_\_\_

Please describe your current job responsibilities: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

---

### CONTACT INFORMATION

\*Business Physical Address 1 \_\_\_\_\_

Business Physical Address 2 \_\_\_\_\_

\*Business Physical City \_\_\_\_\_

Business Physical State \_\_\_\_\_ \*Business Physical Postal Code \_\_\_\_\_

\*Business Physical Country \_\_\_\_\_

Company Website \_\_\_\_\_

**Please provide your mailing address below if it is different than your physical address entered above:**

Business Mailing Address 1 \_\_\_\_\_

Business Mailing Address 2 \_\_\_\_\_

Business Mailing City \_\_\_\_\_

Business Mailing State \_\_\_\_\_ Business Mailing Postal Code \_\_\_\_\_

Business Mailing Country \_\_\_\_\_

Home Address 1 \_\_\_\_\_

Home Address 2 \_\_\_\_\_ Home City \_\_\_\_\_

Home State \_\_\_\_\_ Home Postal Code \_\_\_\_\_ Home Country \_\_\_\_\_

Home Phone \_\_\_\_\_

---

### Emergency Contact Information

\*Emergency Name \_\_\_\_\_

\*Emergency Phone \_\_\_\_\_ Emergency Mobile Phone \_\_\_\_\_

---

### Assistant's Contact Information

Name \_\_\_\_\_ Phone \_\_\_\_\_

Email \_\_\_\_\_

Please copy my assistant on all communications

**Industries:**

10	Accounting	310	Financial Services - Private Equity
20	Advertising/Marketing Services	320	Financial Services - Other
30	Aerospace	350	Food Service/Lodging
40	Agribusiness	360	Forest Products/Packaging
45	Architecture	365	General Management
50	Athletics/Sporting Goods	370	Government
60	Auto/Transportation	375	Hazardous Waste
70	Chemicals	380	Healthcare Services
80	Construction	390	Human Resources
100	Consulting - Healthcare	400	Law
110	Consulting - Investment	410	Machinery
115	Consulting - Marketing	415	Mining/Extractive Minerals
120	Consulting - Strategy/Management	420	Nonprofit
125	Consulting - Technology	430	Pharmaceuticals/Healthcare Products
130	Consulting - Other	440	Printing/Publishing
150	Consumer Goods - Apparel/Textiles	450	Real Estate
155	Consumer Goods - Electronics	460	Retail
160	Consumer Goods - Food/Beverage	465	Rubber/Plastics
170	Consumer Goods - Household/Personal Prod	470	Search Firm
180	Consumer Goods - Other	475	Security Services
200	Education	480	Technology - Biotechnology
210	Energy/Utilities	490	Technology - Computers/Hardware
215	Engineering	500	Technology - Computers/Software
220	Entertainment/Leisure/Media	510	Technology - Internet Services
225	Entrepreneurship	520	Technology - Semiconductors
230	Environmental Services	525	Technology - Optics
250	Financial Services - Commercial Banking	530	Technology - Telecommunications
260	Financial Services - Diversified	540	Technology - Other
265	Financial Services - Hedge Funds	550	Travel/Tourism
270	Financial Services - Insurance	560	Wholesale
280	Financial Services - Investment Banking	565	Import/Export Trading
290	Financial Services - Investment Mgmt	570	Other Manufacturing
300	Financial Services - Merchant Banking	580	Other Services

**Job Positions:**

17 Account Manager	27 Engineer	3 President/CEO
21 Accountant/Auditor	5 Executive Vice Pres.	42 President/Chairman
11 Administrator	15 General Manager	52 Principal
22 Analyst	36 Government Official	18 Product Manager
8 Assistant Vice President	44 Group Vice President	59 Professor/Teacher
41 Assistant/Executive Assist.	100 Homemaker/Parent	58 Project Manager
10 Associate	39 Investment Officer	48 Sales Manager
23 Attorney	34 Loan Officer	32 Sales/Marketing Rep.
1 Chairman of the Board	19 Manager	57 Secretary
53 Chief Executive Officer	38 Managing Director	13 Secretary/Treasurer
56 Chief Financial Officer	47 Marketing Manager	6 Senior Vice President
55 Chief Operating Officer	UNCL Miscellaneous	29 Student
24 Consultant	2 Owner	20 Supervisor
14 Controller	9 Partner	12 Treasurer/Assistant Treasurer
16 Department Manager	51 Planner	43 Vice Chairman
46 Director of Marketing	54 President	7 Vice President
40 Director/Assistant Director		

**Job Function:**

600 Administration	690 Finance - Treasury/Analysis
605 Business Development	700 Finance - Underwriting/Advising
610 Consulting	730 General Management
615 E-Commerce	740 Human Resources
620 Engineering	750 Information Systems
650 Finance - Control/Accounting	760 Law
660 Finance - Portfolio Management/Research	800 Marketing - Brand/Product Management
670 Finance - Private Equity/Venture Capital	810 Marketing - Communications/PR
675 Finance - Private Wealth Management	820 Marketing - Research
680 Finance - Sales & Trading	830 Marketing - Sales
681 Finance - Research - Equities	850 Operations/Production
682 Finance - Research - Fixed Income	860 Strategy/Planning
683 Finance - Sales - Equities	870 Professor/Teacher/Student
684 Finance - Sales - Fixed Income	880 Project Management
685 Finance - Trade - Equities	890 Other
686 Finance - Trade - Fixed Income	

---

**EDUCATION**

College or University \_\_\_\_\_

Major \_\_\_\_\_

Degree \_\_\_\_\_

Start Date \_\_\_\_\_ To Date \_\_\_\_\_

College or University \_\_\_\_\_

Major \_\_\_\_\_

Degree \_\_\_\_\_

Start Date \_\_\_\_\_ To Date \_\_\_\_\_

**Attendance at other professional seminars/conferences**

Location \_\_\_\_\_

Topic \_\_\_\_\_

Dates Attended \_\_\_\_\_

Location \_\_\_\_\_

Topic \_\_\_\_\_

Dates Attended \_\_\_\_\_

---

Applicants with a promotional discount should enter their promotion code here: \_\_\_\_\_

**SOURCE INFORMATION**

How did you hear about this program?

 HR director Previous participant

Name(s) \_\_\_\_\_

 Colleague Email Salesperson Tuck Executive Education brochure *Harvard Business Review* Tuck website Other website Internal company guide *The Wall Street Journal* *Bricker's International* Other advertisement Twitter Facebook If other, please enter source name:

\_\_\_\_\_

## **Application Deadlines**

Early application is strongly encouraged. The final deadline for applications is four weeks before the program start date. The admissions committee meets regularly to review application submissions. Applications received less than four weeks prior to the program will be reviewed on a space-available basis only.

## **Cost**

The \$10,800.00 program fee is due upon admission to the program. The fee includes tuition, course materials, most meals, and accommodations. Please let us know if others from your company will be attending the program. The tiered fee scale is as follows: 1 Participant \$10,800; 2 Participants \$9,800 each; 3-5 Participants \$9,500 each; 6+ Participants \$9,000 each.

## **Cancellation Policy**

Cancellations must be submitted in writing and will be assessed as follows when received at Tuck:

- At least 50 days before the program, full refund
- 15-49 days before the program, 50 percent refund
- Fewer than 15 days before the program, no refund.

**It is the long-standing policy of the Tuck School to actively support equality of opportunity for all persons regardless of race or ethnic background, and no candidate shall be denied admission or otherwise be discriminated against because of race, color, creed, religion, sex, age, sexual orientation, national origin or disability.**