



Tuck Executive Education at Dartmouth

For questions regarding this application, please contact Tuck Executive Education staff at:
+ 1-603-646-2839 or tuck.exec.ed@dartmouth.edu.

Please send completed form to:

Tuck Executive Education at Dartmouth
100 Tuck Hall
Hanover, New Hampshire 03755-9050
or fax to: + 1-603-646-1773

Tuck Executive Program July 14-August 3, 2012

PARTICIPANT INFORMATION (Items marked with * are required.)

*Salutation: Mr. Mrs. Ms. Dr. Prof. Miss

*First Name _____ Middle Name _____

*Last Name _____ Suffix _____

Preferred Name _____
(for Tuck nametag)

Date of Birth _____ Gender: Male Female

Citizenship _____

*Email _____

*Business Phone _____ Business Fax _____

Mobile Phone _____

COMPANY INFORMATION & PROFESSIONAL EXPERIENCE

*Company Name _____

*Title _____

Company specialization: Distribution Manufacturing Service Other

If Other, please specify _____

*Industry 1 _____ Industry 2 _____
(see page 6 for a list of industries)

Description of company's products and/or services: _____

Number of Employees at Parent Company _____

Number of Employees in Division _____

Number of Employees Supervised _____

Parent Company Total Annual Sales (U.S. dollars) _____

Sales in Division _____

Total Budget _____

Assets Managed _____

Please describe your current job responsibilities: _____

Job Position _____

(see page 7 for a list of job positions)

Job Function 1 _____ Job Function 2 _____

(see page 7 for a list of job functions)

Describe your professional experience in the following areas:

	Strong	Moderate	Little/None
Finance			
Marketing			
Accounting			
R&D			
Production			
Computer Systems			
Human Resources			

Total years of management experience _____

Total compensation range including bonuses in U.S. dollars:

< \$99,999 \$100,000-\$149,999 \$150,000-\$199,999 \$200,000-\$249,999 \$250,000-\$299,999

\$300,000-\$349,999 \$350,000-\$399,999 \$400,000-\$449,999 \$450,000+

Length of time in your current position _____

CONTACT INFORMATION

*Business Physical Address 1 _____

Business Physical Address 2 _____

*Business Physical City _____

Business Physical State _____ *Business Physical Postal Code _____

*Business Physical Country _____

Company Website _____

Please provide your mailing address below if it is different than your physical address entered above:

Business Mailing Address 1 _____

Business Mailing Address 2 _____

Business Mailing City _____

Business Mailing State _____ Business Mailing Postal Code _____

Business Mailing Country _____

Home Address _____

Home City _____

Home State _____ Home Postal Code _____ Home Country _____

Home Phone _____

Emergency Contact Information

*Emergency Name _____

*Emergency Phone _____ Emergency Mobile Phone _____

Assistant's Contact Information

Name _____ Phone _____

Email _____

 Please copy my assistant on all communications

Sponsor Contact Information

Name _____ Company _____

Phone _____ Email _____

Note: The admissions committee requires a letter from a senior executive in your organization who is sponsoring your application to the Tuck Executive Program (TEP). If you have not already done so, please download the Statement of Sponsor PDF from the website (www.tuck.dartmouth.edu/exec/open_programs/executive_program.html) and forward it to your sponsor for completion. Upon completion, your sponsor should forward the letter to: Tuck Executive Education, 100 Tuck Hall, Hanover, NH 03755 or email to: tuck.exec.ed@dartmouth.edu.

Educational Goals

Why do you want to attend a senior-management education program at this point in your career?

How do you hope to benefit from, and what can you contribute to, the Tuck Executive Program?

PRIOR EMPLOYMENT

Company Name _____

Location _____

Title _____

Start Date _____ To Date _____

Responsibilities _____

Company Name _____

Location _____

Title _____

Start Date _____ To Date _____

Responsibilities _____

EDUCATION

College or University _____

Major _____

Degree _____

Start Date _____ To Date _____

College or University _____

Major _____

Degree _____

Start Date _____ To Date _____

Attendance at other professional seminars/conferences

Location _____

Topic _____

Dates Attended _____

Location _____

Topic _____

Dates Attended _____

INTERESTS

Volunteer Activities

Organization _____

Activity _____

Dates _____

Organization _____

Activity _____

Dates _____

Hobbies: _____

Industries:

10	Accounting	310	Financial Services - Private Equity
20	Advertising/Marketing Services	320	Financial Services - Other
30	Aerospace	350	Food Service/Lodging
40	Agribusiness	360	Forest Products/Packaging
45	Architecture	365	General Management
50	Athletics/Sporting Goods	370	Government
60	Auto/Transportation	375	Hazardous Waste
70	Chemicals	380	Healthcare Services
80	Construction	390	Human Resources
100	Consulting - Healthcare	400	Law
110	Consulting - Investment	410	Machinery
115	Consulting - Marketing	415	Mining/Extractive Minerals
120	Consulting - Strategy/Management	420	Nonprofit
125	Consulting - Technology	430	Pharmaceuticals/Healthcare Products
130	Consulting - Other	440	Printing/Publishing
150	Consumer Goods - Apparel/Textiles	450	Real Estate
155	Consumer Goods - Electronics	460	Retail
160	Consumer Goods - Food/Beverage	465	Rubber/Plastics
170	Consumer Goods - Household/Personal Prod	470	Search Firm
180	Consumer Goods - Other	475	Security Services
200	Education	480	Technology - Biotechnology
210	Energy/Utilities	490	Technology - Computers/Hardware
215	Engineering	500	Technology - Computers/Software
220	Entertainment/Leisure/Media	510	Technology - Internet Services
225	Entrepreneurship	520	Technology - Semiconductors
230	Environmental Services	525	Technology - Optics
250	Financial Services - Commercial Banking	530	Technology - Telecommunications
260	Financial Services - Diversified	540	Technology - Other
265	Financial Services - Hedge Funds	550	Travel/Tourism
270	Financial Services - Insurance	560	Wholesale
280	Financial Services - Investment Banking	565	Import/Export Trading
290	Financial Services - Investment Mgmt	570	Other Manufacturing
300	Financial Services - Merchant Banking	580	Other Services

Job Positions:

17 Account Manager	27 Engineer	3 President/CEO
21 Accountant/Auditor	5 Executive Vice Pres.	42 President/Chairman
11 Administrator	15 General Manager	52 Principal
22 Analyst	36 Government Official	18 Product Manager
8 Assistant Vice President	44 Group Vice President	59 Professor/Teacher
41 Assistant/Executive Assist.	100 Homemaker/Parent	58 Project Manager
10 Associate	39 Investment Officer	48 Sales Manager
23 Attorney	34 Loan Officer	32 Sales/Marketing Rep.
1 Chairman of the Board	19 Manager	57 Secretary
53 Chief Executive Officer	38 Managing Director	13 Secretary/Treasurer
56 Chief Financial Officer	47 Marketing Manager	6 Senior Vice President
55 Chief Operating Officer	UNCL Miscellaneous	29 Student
24 Consultant	2 Owner	20 Supervisor
14 Controller	9 Partner	12 Treasurer/Assistant Treasurer
16 Department Manager	51 Planner	43 Vice Chairman
46 Director of Marketing	54 President	7 Vice President
40 Director/Assistant Director		

Job Function:

600 Administration	690 Finance - Treasury/Analysis
605 Business Development	700 Finance - Underwriting/Advising
610 Consulting	730 General Management
615 E-Commerce	740 Human Resources
620 Engineering	750 Information Systems
650 Finance - Control/Accounting	760 Law
660 Finance - Portfolio Management/Research	800 Marketing - Brand/Product Management
670 Finance - Private Equity/Venture Capital	810 Marketing - Communications/PR
675 Finance - Private Wealth Management	820 Marketing - Research
680 Finance - Sales & Trading	830 Marketing - Sales
681 Finance - Research - Equities	850 Operations/Production
682 Finance - Research - Fixed Income	860 Strategy/Planning
683 Finance - Sales - Equities	870 Professor/Teacher/Student
684 Finance - Sales - Fixed Income	880 Project Management
685 Finance - Trade - Equities	890 Other
686 Finance - Trade - Fixed Income	

Applicants with a promotional discount should enter their promotion code here: _____

SOURCE INFORMATION

How did you hear about this program?

- | | |
|--|---|
| <input type="checkbox"/> HR director | <input type="checkbox"/> Other website |
| <input type="checkbox"/> Previous participant | <input type="checkbox"/> Internal company guide |
| Name(s) _____ | <input type="checkbox"/> <i>The Wall Street Journal</i> |
| <input type="checkbox"/> Colleague | <input type="checkbox"/> <i>Bricker's International</i> |
| <input type="checkbox"/> Email | <input type="checkbox"/> Other advertisement |
| <input type="checkbox"/> Salesperson | <input type="checkbox"/> Twitter |
| <input type="checkbox"/> Tuck Executive Education brochure | <input type="checkbox"/> Facebook |
| <input type="checkbox"/> <i>Harvard Business Review</i> | <input type="checkbox"/> If other, please enter source name:
_____ |
| <input type="checkbox"/> Tuck website | |

Application Deadlines

Early application is strongly encouraged. The final deadline for applications is six weeks before the program start date. The admissions committee meets regularly to review application submissions. Applications received less than four weeks prior to the program will be reviewed on a space-available basis only.

Cost

The \$33,000.00 program fee is due upon admission to the program. The fee includes tuition, course materials, most meals, and accommodations.

Cancellation Policy

Cancellations must be submitted in writing and will be assessed as follows when received at Tuck:

- At least 50 days before the program, full refund
- 15-49 days before the program, 50 percent refund
- Fewer than 15 days before the program, no refund.

It is the long-standing policy of the Tuck School to actively support equality of opportunity for all persons regardless of race or ethnic background, and no candidate shall be denied admission or otherwise be discriminated against because of race, color, creed, religion, sex, age, sexual orientation, national origin or disability.